

Message Text

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62

ORIGIN NEA-10

INFO OCT-01 ISO-00 EB-04 USIE-00 COME-00 SSO-00 NSCE-00

NSC-05 SS-15 CIEP-01 TRSE-00 CIAE-00 INR-05 NSAE-00

RSC-01 INRE-00 /042 R

DRAFTED BY NEA/RA:HMONTGOMERY:SKG

APPROVED BY NEA:SSOBER

EB/CBA:PO'CONNOR (INFO)

USIA/INA:DGRAY (INFO)

COMMERCE/CAGNE:RMCCAULEY (INFO)

NEA/RA:SEPALMER

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O 092045Z NOV 74

FM SECSTATE WASHDC

TO USINT ALGIERS IMMEDIATE

AMEMBASSY CAIRO IMMEDIATE

AMEMBASSY JIDDA PRIORITY

AMCONSUL DHAHRAN PRIORITY

AMEMBASSY KUWAIT PRIORITY

AMEMBASSY TEHRAN PRIORITY

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E.O. 11652: N/A

TAGS: BTRA, XF, AG, EG, SA, KU, IR

SUBJ: NATIONAL ASSOCIATION OF MANUFACTURERS (NAM)

INDUSTRIAL MISSION TO MIDEAST

REF: STATE 178622, 208756 AND SUBSEQUENT

1. NATIONAL ASSOCIATION OF MANUFACTURERS (NAM) INDUSTRIAL
MISSION TO MIDDLE EAST AND NORTH AFRICA VISITING EGYPT,
SAUDI ARABIA, KUWAIT, IRAN AND ALGERIA NOVEMBER 15-27 AS
SCHEDULED. TOP INDUSTRIAL LEADERS PARTICIPATING IN MISSION
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WERE BRIEFED MORNING OF NOVEMBER 7 AT WHITE HOUSE BY INTER-

AGENCY CIEP PANEL CHAIRED BY AMBASSADOR EBERLE AND LATER
IN DAY BY NEA ACTING ASSISTANT SECRETARY SOBER AND COUNTRY
DIRECTORS/DESK OFFICERS.

2. MISSION TO BE LED BY CO-CHAIRMAN E. DOUGLAS KENNA,
PRESIDENT OF NAM, AND RALPH A. WELLER, PRESIDENT AND CHIEF
EXECUTIVE OFFICER OF OTIS ELEVATOR. FOLLOWING IS FULL
LIST OF FOURTEEN PARTICIPANTS, INCLUDING ILLUSTRATIVE COR-
PORATE PRODUCT LINES, AS PROVIDED BY NAM:

(A) FREDERICK BISSINGER
VICE CHAIRMAN
ALLIED CHEMICAL CORP.
MORRISTOWN, N.J. (HEAVY CHEMICALS)

(B) JOHN F. BURDITT
CHAIRMAN
ACF INDUSTRIES
NEW YORK, N. Y. (RAILROAD FREIGHT AND TANK CARS)

(C) R. H. DAVIES
PRESIDENT AND CHIEF EXECUTIVE OFFICER
SANGAMO ELECTRIC COMPANY
TOLEDO, OHIO (COMMUNICATIONS AND RECORDING
EQUIPMENT)

(D) H. ROBERT DIERCKS
VICE CHAIRMAN
CARGILL, INC.
MINNEAPOLIS, MINN. (GRAINS AND FOOD PRODUCTS)

(E) J. LYNN HELMS
PRESIDENT AND CHIEF EXECUTIVE OFFICER
PIPER AIRCRAFT CORP.
LOCK HAVEN, PA. (LIGHT AIRCRAFT)

(F) NICHOLAS E. HOLLIS
VICE PRESIDENT (INT'L AFFAIRS) NAM, WASHINGTON, D.C.

(G) MELVIN C. HOLM
CHAIRMAN AND CHIEF EXECUTIVE OFFICER
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CARRIER CORPORATION
SYRACUSE, N. Y. (AIRCONDITIONING AND REFRIGERA-
TION)

(H) E. DOUGLAS KENNA
PRESIDENT, NAM
WASHINGTON, D.C.

(I) A. CARL KOTCHIAN
PRESIDENT
LOCKHEED AIRCRAFT CORP.
BURBANK, CALIF. (AIRCRAFT AND DEFENSE SYSTEMS)

(J) DAVID B. MEEKER
PRESIDENT AND CHIEF EXECUTIVE OFFICER
HOBART MANUFACTURING COMPANY
TROY, OHIO (FOOD PROCESSING AND MEDICAL
EQUIPMENT)

(K) BERNARD J. O'KEEFE
CHAIRMAN, PRESIDENT AND CHIEF EXECUTIVE OFFICER
E.G. AND G. COMPANY
BEDFORD MASS. (COMPUTER AND ELECTRONIC DATA
EQUIPMENT)

(L) DAVID C. SCOTT
CHAIRMAN, PRESIDENT AND CHIEF EXECUTIVE OFFICER
ALLIS-CHALMERS CORP.
MILWAUKEE, WISCONSIN (FARM AND CONSTRUCTION EQUIP-
MENT)

(M) WILLIAM WEARLY
CHAIRMAN AND CHIEF EXECUTIVE OFFICER
INGERSOLL-RAND CORPORATION
WOODCLIFF LAKE, N. J. (HEAVY MACHINERY AND MINING
EQUIPMENT)

(N) RALPH A. WELLER
PRESIDENT AND CHIEF EXECUTIVE OFFICER
OTIS ELEVATOR
NEW YORK, N.Y. (ELEVATORS AND ESCALATORS)

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3. ALL PARTICIPANTS(WHO WILL TRAVEL WITHIN AREA ON TWO
PRIVATE JET AIRCRAFT, ONE GULFSTREAM II AND ONE LEARJET)
WILL VISIT EGYPT, SAUDI ARABIA AND KUWAIT. FOLLOWING
KUWAIT VISIT, MISSION WILL SPLIT. GROUP A, LED BY CO-
CHAIRMAN WELLER AND INCLUDING DAVIES, DIERCKS, HELMS,
HOLLIS, HOLM, MEEKER, SCOTT, AND WEARLY, WILL PROCEED TO
TEHRAN. GROUP B, LED BY CO-CHAIRMAN KENNA AND INCLUDING
BISSINGER, BURDITT, KOTCHIAN AND O'KEEFE, WILL VISIT
ALGIERS. (FOR CAIRO: SUGGEST YOU RECONFIRM COMPOSITION
OF TWO GROUPS WITH HOLLIS.)

4. WHILE RECOGNIZING THAT DETAILS STILL BEING ARRANGED
BY POST, HOST GOVERNMENT AND PRIVATE SECTOR PROJECT OFFI-
CERS IN EACH COUNTRY THAT MISSION WILL VISIT, FOLLOWING
IS ITINERARY SUBJECT TO TELEGRAPHIC CONFIRMATION BY NAM

PROJECT OFFICER HOLLIS:

MONDAY, NOV 11

NAM VICE PRESIDENT HOLLIS ARRIVES IN CAIRO (HOTEL AS ARRANGED BY IDRIS - OTIS)

WEDNESDAY, NOV 13

SMALL ADVANCE GROUP EXPECTED TO ARRIVE IN CAIRO (HOTEL AS ARRANGED BY IDRIS)

FRIDAY, NOV 15

DELEGATION ARRIVAL IN CAIRO (HOTEL AS ARRANGED BY IDRIS)

SATURDAY, NOV 16

A.M.:SIGHTSEEING AND REST

AFTERNOON: POSSIBLE MEETINGS WITH EGYPTIAN PRIVATE SECTOR

EVENING: CAUCUS OF FULL DELEGATION, RECEPTION

SUNDAY, NOV 17

A.M.: EMBASSY BRIEFING, TENTATIVE MEETING WITH PRIME MINISTER HEGAZI
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LUNCHEON: HOSTED BY EGYPTIAN GOVERNMENT (TENTATIVE)

AFTERNOON: TENTATIVELY MEETINGS WITH SENIOR EGYPTIAN OFFICIALS

P.M.: RECEPTION/DINNER (TENTATIVE)

MONDAY, NOV 18

A.M.: INDIVIDUAL MEETINGS

AFTERNOON: FREE FOR SIGHTSEEING, PLANT VISITS

P.M.: TRAVEL TO JIDDA (KHANDARA PALACE HOTEL)

POSSIBLE EVENING DINNER WITH LEADING SAUDI FAMILIES

TUESDAY, NOV 19

A.M.: EMBASSY BRIEFING

AFTERNOON: MEETINGS AS ARRANGED BY EMBASSY

EVENING: TRAVEL TO RIYADH (ZAHRET-AL-SHARK HOTEL)

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WEDNESDAY, NOV 20

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MEETINGS AS ARRANGED BY EMBASSY

THURSDAY, NOV 21

A.M.: ADDITIONAL MEETINGS
AFTERNOON OR EVENING DEPARTURE FOR DHAHRAN (AL GHAZABI
HOTEL)

FRIDAY, NOV 22

A.M.: REST AND SIGHTSEEING WITH ARAMCO PERSONNEL
P.M.: TRAVEL TO KUWAIT (HILTON HOTEL)

SATURDAY, NOV 23

A.M.: EMBASSY BRIEFING
LUNCHEON: HOSTED BY KUWAITI GOVERNMENT OFFICIALS
(TENTATIVE)
P.M.: PLENARY DISCUSSION MEETING WITH KUWAITI OFFICIALS
EVENING: POSSIBLE RECEPTION CO-HOSTED WITH U.S.EMBASSY

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SUNDAY, NOV 24

A.M.: INDIVIDUAL MEETINGS WITH KUWAITI OFFICIALS
POSSIBLY INCLUDING PRIME MINISTER
LUNCHEON: (TENTATIVE) HOSTED BY KUWAIT CHAMBER OF COM-
MERCE
P.M.: LATE AFTERNOON DEPARTURES: GROUP A - TEHRAN,
GROUP B - FOR ALGIERS

MONDAY, NOV 25 - GROUP A, TEHRAN (INTERCONTINENTAL HOTEL)

A.M.: PLENARY DISCUSSION MEETINGS WITH IRANIAN OFFICIALS
LUNCHEON: FREE (POSSIBLY HOSTED BY IRANIAN-AMERICAN
CHAMBER OF COMMERCE WITH AMBASSADOR HELMS)
AFTERNOON: EMBASSY BRIEFING; POSSIBLE MEETINGS WITH
IRANIAN PRIVATE SECTOR
P.M.: RECEPTION

TUESDAY, NOV 26

REST. POSSIBLE DAY TRIP TO ISFAHAN.

EDNESDAY, NOV 27

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A.M.: MEETINGS AS SCHEDULED BY EMBASSY
LUNCHEON: POSSIBLY HOSTED BY IRANIAN GOVERNMENT
AFTERNOON: DEPART TEHRAN

MONDAY, NOV 25/TUESDAY, NOV 26 - GROUP B, ALGIERS

PROGRAM TO BE ARRANGED BY NAM PROJECT OFFICER HOLLIS
AND USINT SECTION. (INDIVIDUAL APPOINTMENTS TO BE CO-
ORDINATED WITH HOLLIS.) HOTEL AS ARRANGED BY HOLLIS AND
USINT.

WEDNESDAY, NOV 27

A.M.: DEPART ALGIERS

5. NAM PROJECT OFFICER IN CHARGE OF ALL ARRANGEMENTS IS
NICHOLAS HOLLIS, WHO ADVANCING MISSION IN ALGIERS
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NOVEMBER 9-11, CAIRO FROM NOVEMBER 11, AND THEREAFTER WILL
FOLLOW MISSION ITINERARY (TENTATIVELY WITH GROUP A TO
TEHRAN). POSTS ARE REQUESTED TO ENSURE THAT ALL MESSAGES
REGARDING SCHEDULING AND OTHER ARRANGEMENTS BE REPEATED
TO AND PASSED TO HIM. UPON ARRIVAL EACH POST, HOLLIS
WILL WISH TO REVIEW WITH POST PROJECT OFFICER LOCAL
ARRANGEMENTS, INCLUDING SECURITY. HOLLIS WILL APPRECIATE
POST ASSISTANCE IN TRANSMITTING MESSAGES ON SCHEDULING
DETAILS, AMONG MOST IMPORTANT OF WHICH WILL BE ONWARD
ARRIVAL TIMES.

6. NAM MATERIAL WITH DATA ON PARTICIPANTS AND THEIR
FIRMS, AND ALSO ISSUE AGENDA PAPERS, HAVE BEEN AIRPOUCHED
TO POST PROJECT OFFICERS. ADDITIONAL COPIES AND SOME
OTHER CORPORATE MATERIAL WILL ACCOMPANY MISSION.

7. WE ARE VERY INTERESTED IN THE SUCCESS OF THIS IMPORT-
ANT MISSION OF TOP-RANKING AMERICAN INDUSTRIAL LEADERS.
WE MUCH APPRECIATE ALL POST EFFORTS, IN SUPPORT OF NAM
STAFF AND ASSOCIATES, TO ENSURE MISSION'S SUCCESS.

8. REQUEST YOU TAG MESSAGES REGARDING NAM MISSION "STATE
FOR NEA/RA - MONTGOMERY."

MAW

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Message Attributes

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TAGS: BTRA, XF, AG, EG, SA, KU, IR
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